

## Law Firm Networks

**I**nformation for law firm owners contemplating joining a network in 2004. The law firm networks described in the accompanying sidebar disseminate information and provide services to their member firms. Most also conduct annual or semi-annual meetings, and several publish books and sponsor a variety of

programs. Network member firms practice independently and are not affiliated for the joint practice of law. The listing includes contact information. *Source: 2004 Law Firms Yellow Book*, published by Leadership Directories, Inc. (New York City; 212-627-4140; www.leadershipdirectories.com)

### 22 Law Firm Networks: Which One Is Right for Your Firm?

**The Advocacy Group** (202-457-6000; fax: 202-457-6315; www.theadvocacygroup.org/) is an international public affairs and governmental relations group that provides advocacy services through its 65 member firms with approximately 1,400 attorneys. *Contact:* James Christian, Patton Boggs, LLP, 2550 M St., NW, Washington, DC 20037-1350.

**Globalaw** (44-20-7495-7000; fax: 44-20-7495-7008; secretariat@globalaw.net; www.globalaw.net) is an informal network of more than 70 law firms representing 60 countries. Its central purpose is to provide its members' clients with an international legal resource. *Contact:* Secretariat Globalaw, 63 Curzon St., 6th Fl., London W1J 8PD, England, United Kingdom.

**GlobaLex** (414-297-5609; fax: 414-297-4900; rboer@foleylaw.com) is a network of six law firms in Europe, the United States, and Singapore. *Contact:* Ralf Reinhard Boer, Foley & Lardner, 777 East Wisconsin Ave., Milwaukee, WI 53202-5306.

**Great Lakes Law** is a group of 12 firms in the United States (216-781-1212; fax: 216-575-0911; www.greatlakeslaw.com) and Canada (613-231-8333; fax: 613-238-2098; christian.tacit@nelligan.ca; www.greatlakeslaw.com) organized to provide for the legal needs of their clients in markets beyond their jurisdictions. *Contact:* In the U.S.: Michael McMenamin, Walter & Haverfield, 1300 Terminal Tower, Cleveland, OH 44113-2253; In Canada: Christian Tacit, Nelligan O'Brien Payne, 1900-66 Slater St., Ottawa, Ontario K1P 5H1, Canada.

**International Lawyers Network** (201-594-9985; fax: 201-594-9931; alan.griffiths@ag-internet.com; www.lawinternational.com), an association of 82 independent law firms with more than 4,200 attorneys on six continents, provides legal services in such areas as taxation, corporate law, commercial law, securities law, employment law, intellectual property law, administrative law, government contracting, commercial litigation, and estate planning and

administration. *Contact:* Alan Griffiths, 179 Kinderkamack Rd., Westwood, NJ 07675.

**Legal Network International** (916-442-3333; fax: 916-442-2348; wtaylor@hansonbridgett.com; www.International.com) is an international network of 38 law firms whose clients are involved in multinational business ventures and relationships. *Contact:* William Taylor, Hanson Bridgett Marcus Vlahos & Rudy, 980 Ninth St., Suite 1500, Sacramento, CA 95814.

**Lex Mundi** (713-626-9393; fax: 713-626-9933; meggenberger@lexmundi.com; www.lexmundi.org) is an association of 161 law firms in 99 countries that provides its members with opportunities to exchange professional information about the local and global practice and development of law. *Contact:* Melinda Eggenberger, vice president, 2100 West Loop South, Suite 1000, Houston, TX 77027.

**Mackrell International** (212-735-8682; fax: 212-735-8708; www.mackrell.net) is a 55-member unincorporated association of law firms with litigation and commercial law backgrounds. *Contact:* Jay Seeman, Morrison Cohen Singer & Weinstein, 750 Lexington Ave., New York, NY 10022.

**Meritas** (612-339-8680; fax: 612-337-5783; meritas@meritas.org; www.meritas.org) is an international network of 200 midsize business and commercial litigation law firms. *Contact:* Maggie Watkins, 420 N. Fifth St., Suite 565, Minneapolis, MN 55401.

**MSI Legal & Accounting Network Worldwide** (203-327-1700; fax: 203-351-4534; wharnisch@cl-law.com; www.msi-network.com) is a worldwide association of independent professional firms of accountants, lawyers, tax consultants, and offshore service providers with 200 members in 85 countries. *Contact:* William Harnisch, Cummings & Lockwood, Four Stamford Plaza, 107 Elm St., P.O. Box 120, Stamford, CT 06904-0120.

**Multilaw** (215-979-1272; fax: 215-979-1020; [www.multilaw.com](http://www.multilaw.com)) is a network of 61 independent international law firms working together to serve clients in more than 40 countries. *Contact:* Thomas Schmuhl, Duane Morris, One Liberty Place, Philadelphia, PA 19103-7396.

**The Network of Trial Law Firms** (914-332-4400; fax: 914-332-4847; [emirsky@trial.com](mailto:emirsky@trial.com); [www.trial.com](http://www.trial.com)) is a group of 26 law firms that provide their clients with trial and litigation representation through advances in education, technology, business, and science. *Contact:* Ellis Mirsky, 303 South Broadway, Suite 222, Tarrytown, NY 10591.

**Pacific Rim Advisory Council** (31-20-5414646; fax: 31-20-6612827; [janwillem.sodderland@nautadutilh.com](mailto:janwillem.sodderland@nautadutilh.com); [www.prac.org](http://www.prac.org)) is a strategic alliance of 30 independent law firms providing legal services to major international companies conducting substantial business across the Pacific Rim region. *Contact:* Jan Willem Sodderland, Nauta Dutilh, 1077 WV Amsterdam, The Netherlands.

**State Capital Global Law Firm Group** (202-659-6601; fax: 202-659-6641; [www.statecapitallaw.org](http://www.statecapitallaw.org)), an association of independent law firms located in the 50 U.S. state capitals and more than 50 other international capitals, represents clients before legislative, judicial, and executive bodies in the members' respective capital cities. *Contact:* Phil Carlton, CEO, or Jocelyn Dyer, executive director, State Capital Law Firm Group, 1250 24th St., NW, Suite 700, Washington, DC 20037.

**TAGLaw** (727-895-3720; fax: 727-895-3722; [info@TAGLaw.com](mailto:info@TAGLaw.com); [www.TAGLaw.com](http://www.TAGLaw.com)) is a global network of 122 law firms in more than 70 countries that provides shared international resources for member firms in similar practice areas. *Contact:* The Appleton Group, Inc., South Trust Bank Building, 150 Second Ave. North, Suite 710, St. Petersburg, FL 33701.

**TechLaw Group, Inc.** (865-584-0550; fax: 865-588-

3009; [rcathey@techlaw.org](mailto:rcathey@techlaw.org); [www.techlaw.org](http://www.techlaw.org)) is an international association of 16 law firms whose members provide legal services to businesses, institutions, and individuals involved with high technology. *Contact:* Robert Cathey, Ackermann PR, 1111 Northshore Dr., Suite N400, Knoxville, TN 37919.

**The Ten Firm Group** (813-223-7000; fax: 813-229-4133; [tsnow@carltonfields.com](mailto:tsnow@carltonfields.com)) is a network composed of nine U.S. full-service law firms. *Contact:* Thomas Snow, Carlton Fields, One Harbour Place, 777 South Harbour Island Boulevard, Tampa, FL 33602-5799.

**TerraLex** (305-858-8825; fax: 305-858-8986; [jkiviati@terralex.org](mailto:jkiviati@terralex.org); [www.terralex.org](http://www.terralex.org)) is an association of 145 independent international law firms in 93 countries. *Contact:* Jacquelyn Kiviati, 2050 Coral Way, Suite 601, Miami, FL 33145.

**The Toledo Group** (419-321-1283; fax: 419-241-6894; [wnewell@slk-law.com](mailto:wnewell@slk-law.com)) is a national association of 10 mid-size general purpose law firms. *Contact:* William Newell, Shumaker Loop & Kendrick, North Courthouse Square, 1000 Jackson St., Toledo, OH 43624.

**The United States Law Firm Group** (216-566-5500; fax: 216-566-5800; [mike.hardy@thompsonhine.com](mailto:mike.hardy@thompsonhine.com); [www.uslfg.com](http://www.uslfg.com)) is a national network of 19 U.S. law firms. *Contact:* Michael Hardy, 3900 Key Center, Cleveland, OH 44114.

**Virginia Law Network** (804-783-6442; fax: 804-783-6507; [wfowler@williamsmullen.com](mailto:wfowler@williamsmullen.com)) is a statewide network of eight independent law firms. *Contact:* Calvin Fowler, Jr., Williams Mullen Clark & Dobbins, Two James Center, 16th Fl., 1021 East Cary St., P.O. Box 1320, Richmond, VA 23218-1320.

**World Law Group** (630-357-7811; fax: 312-569-3601; [www.theworldlawgroup.com](http://www.theworldlawgroup.com)) is a network of 47 member firms in 35 countries. *Contact:* Beth Castro, World Law Group, P.O. Box 2895, Naperville, IL 60567-2895.